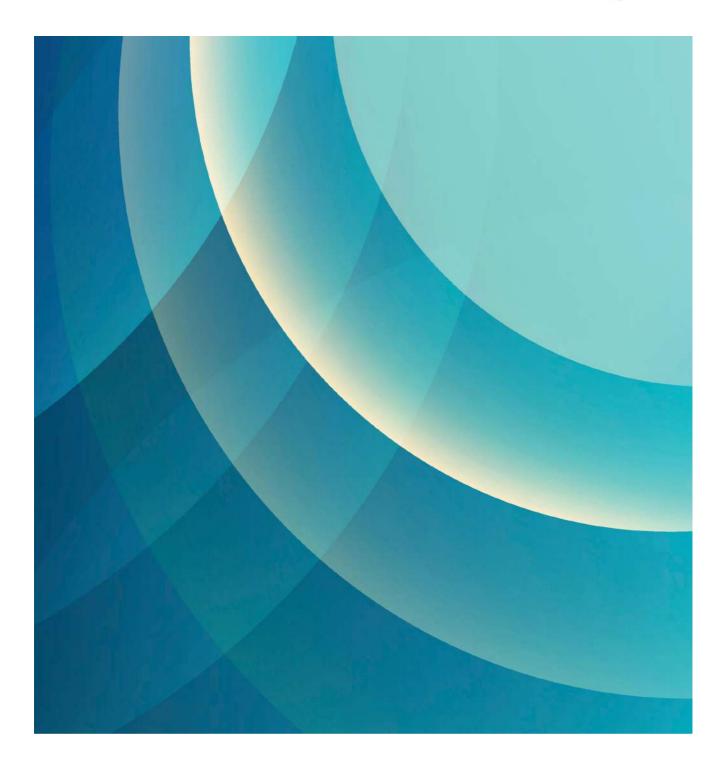
### **Comparative Market Analysis**





### 1 CYPRESS POINT RETREAT CONNOLLY WA 6027

Prepared on 14th November 2024



Patrick Leclezio
CAPORN YOUNG ESTATE AGENTS PTY

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FREMANTLE WA 6160
m: 0437600392

patrickl@cyproperty.com.au



### **Subject Property**

### 1 CYPRESS POINT RETREAT CONNOLLY WA 6027

 $5 \implies 3 \implies 3 \implies 999 \text{ m}^2 \implies 290 \text{ m}^2 \text{ }$ 





### **Your Property History**

14 Nov, 2024 - Listed for sale as New To Market

**26 Mar, 1998** - Sold for \$160,000

**28 Aug, 1995** - Sold for \$145,000

**20 Sep, 1992** - Sold for \$104,000

**1 Jan, 1989** - Sold for \$65,000



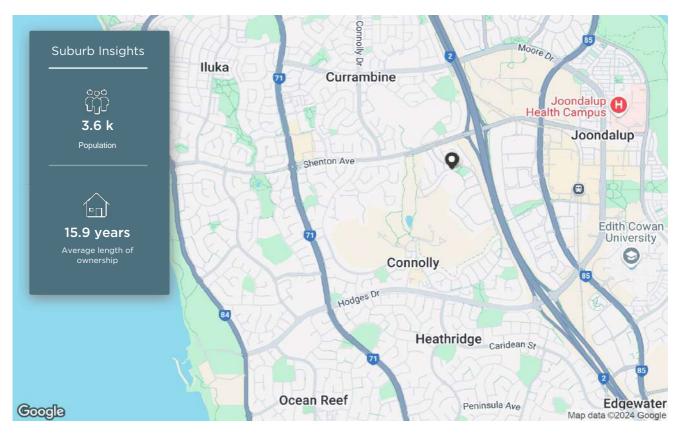
### Introducing Patrick Leclezio

A natural relationship builder with a background in logistics, dentistry, and medical research, Patrick is passionate about helping people achieve their real estate goals. Working with enthusiasm and care in everything he does, Patrick has developed a reputation for exceptional results. He is fully committed to his clients and works strategically to get them the best possible outcome.



### Connolly

### Demographic



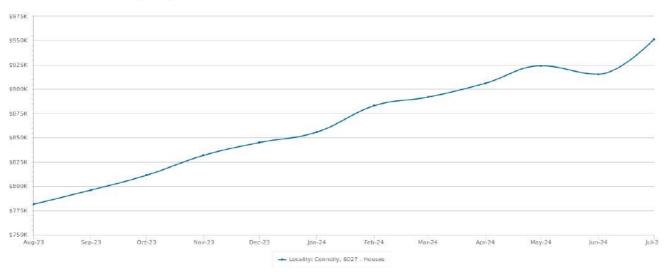
The size of Connolly is approximately 2.9 square kilometres. It has 9 parks covering nearly 45.2% of total area. The population of Connolly in 2011 was 3,616 people. By 2016 the population was 3,639 showing a population growth of 0.6% in the area during that time. The predominant age group in Connolly is 50-59 years. Households in Connolly are primarily couples with children and are likely to be repaying \$3000 - \$3999 per month on mortgage repayments. In general, people in Connolly work in a professional occupation. In 2011, 83.7% of the homes in Connolly were owner-occupied compared with 84.2% in 2016. Currently the median sales price of houses in the area is \$938,000.

HOUSEHOLD STRUCTURE		HOUSEHOLD OCCUPANCY		HOUSEHOLD INCOME		AGE	
TYPE	%	TYPE	%	TYPE	%	TYPE	%
Childless Couples	38.5	Owns Outright	35.7	0-15.6K	1.7	0-9	9.3
Couples with Children	51.1	Purchaser	48.5	15.6-33.8K	8.0	10-19	15.2
Single Parents	10.1	Renting	14.4	33.8-52K	9.5	20-29	11.4
Other	1.4	Other	0.2	52-78K	9.6	30-39	8.2
		Not Stated	1.0	78-130K	20.6	40-49	15.1
				130-182K	16.6	50-59	18.9
				182K+	20.3	60-69	13.5
						70-79	5.5
						80-89	2.7
						90-99	0.2



### **Recent Market Trends**

#### Median Value - 12 Months (House)

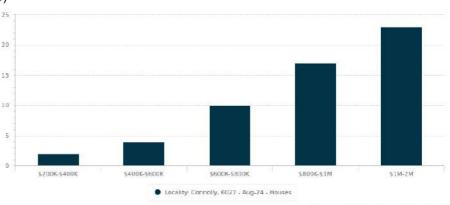


Statistics are colculated at the end of the displayed much

PERIOD	PROPERTIES SOLD	MEDIAN VALUE	GROWTH	DAYS ON MARKET	LISTINGS	ASKING RENT
Aug 2024	-	-	-	-	-	-
Jul 2024	4	\$951,333	3.9% 🔺	9	6	\$775
Jun 2024	2	\$915,375	-0.9% ▼	10	5	\$745
May 2024	4	\$924,042	2.0% 🔺	10	4	\$720
Apr 2024	3	\$906,058	1.6% 🔺	11	9	\$700
Mar 2024	7	\$891,782	1.0% 🔺	11	12	\$675
Feb 2024	8	\$882,917	3.2% 🔺	11	11	\$672
Jan 2024	4	\$855,721	1.3% 🔺	11	7	\$660
Dec 2023	3	\$844,977	1.6% 🔺	11	7	\$650
Nov 2023	6	\$831,840	2.5% 🔺	13	12	\$635
Oct 2023	7	\$811,235	1.9% 🔺	14	14	\$620
Sep 2023	5	\$795,971	1.9% 🔺	13	15	\$610

### Sales by Price - 12 months (House)

PRICE	NUMBER
<200K	0
\$200K-\$400K	2
\$400K-\$600K	4
\$600K-\$800K	10
\$800K-\$1M	17
\$1M-\$2M	23
>2M	0

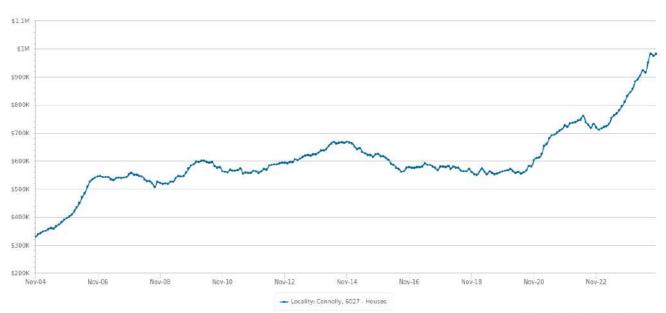


Statistics are calculated over a rolling 12 month perio



# **Long Term Market Trends**

#### Median Value - 20 Years (House)

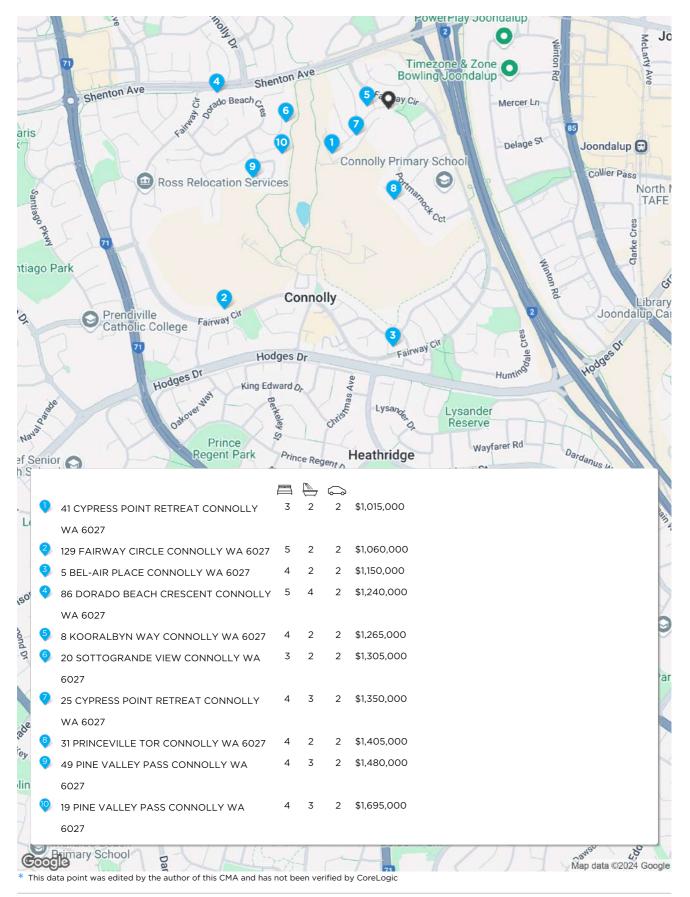


Statistics are calculated at the end of the displayed month

PERIOD	PROPERTIES SOLD	MEDIAN VALUE	GROWTH	DAYS ON MARKET	LISTINGS	ASKING RENT
2024	56	\$983,234	21.2% 🔺	10	49	\$800
2023	62	\$811,235	10.6% 🔺	13	62	\$620
2022	72	\$733,175	2.7% 🔺	15	75	\$650
2021	85	\$714,161	23.0% 🔺	21	87	\$570
2020	47	\$580,673	3.7% 🔺	39	79	\$540
2019	45	\$559,875	<b>-2.2%</b> ▼	48	84	\$450
2018	48	\$572,290	0.8% 🔺	66	85	\$480
2017	43	\$567,968	<b>-1.5%</b> ▼	41	78	\$450
2016	36	\$576,362	<b>-7.5%</b> ▼	45	77	\$500
2015	61	\$623,391	<b>-6.1%</b> ▼	65	96	\$510
2014	63	\$663,664	6.4% 🔺	32	101	\$570
2013	61	\$623,556	5.0% 🔺	41	84	\$550
2012	63	\$593,609	6.7% 🔺	54	100	\$520
2011	63	\$556,570	-3.8% ▼	79	123	\$510
2010	66	\$578,492	1.0% 🔺	67	119	\$500
2009	62	\$572,706	8.8% 🛦	51	107	\$472
2008	55	\$526,258	-2.9% <b>▼</b>	71	123	\$420
2007	60	\$541,861	0.4% 🔺	56	102	\$377
2006	104	\$539,875	38.5% ▲	34	104	\$300
2005	105	\$389,725	21.6% 🔺	42	126	\$300



# Map: Comparable Sales



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41 CYPRESS POINT RETREAT CONNOLLY WA

**Sold Price** 

\$1,015,000

122m<sup>2</sup>







#### Notes from your agent

3 bed 2 bath two-storey house on smaller block at the other end of Cypress Point Retreat Inferior house (dated, lots of exposed brick). Includes half tennis court although it's not well maintained. Sold December 2023 (median house price in Connolly has increased by ~20% since)

Carnaby Reserve

### **Property Insights**

Sold Date

18-Dec-23

Distance

0.35km

First Listing

From \$979,000.00

Last Listing

UNDER OFFER!!!

Bonnie



RS = Recent sale

**UN** = Undisclosed Sale



129 FAIRWAY CIRCLE CONNOLLY WA 6027

**Sold Price** 

\$1,060,000

 $\equiv$  5  $\rightleftharpoons$  2  $\rightleftharpoons$  2  $\sqsubseteq$  829m<sup>2</sup>



[] 286m<sup>2</sup>





#### Notes from your agent

On a busier road, facing north onto golf course, smaller block, two-storeys, sold over 1 year ago (median house price in Connolly has increased by ~20% since)

#### **Property Insights**

Sold Date

12-Nov-23

Distance

1.26km

51 days

Year Built

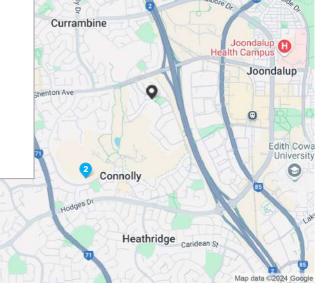
1994

First Listing

**GRAND OPENING THIS WEEKEND!** 

Last Listing

UNDER OFFER



RS = Recent sale

Coogle

**UN** = Undisclosed Sale



5 BEL-AIR PLACE CONNOLLY WA 6027

**Sold Price** 

\$1,150,000

 $\blacksquare$  4  $\stackrel{\triangle}{=}$  2  $\bigcirc$  2  $\boxed{\Box}$  960m<sup>2</sup>

183m<sup>2</sup>







#### Notes from your agent

Similar size block with similar style single level house (but smaller) & pool. End of cul-de-sac but no views and backing on to Fairway Circuit (busy road).

### **Property Insights**

Sold Date DOM

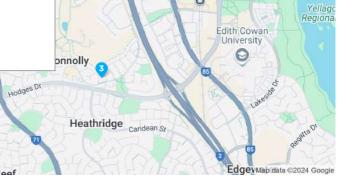
25-Jun-24 30 days

Distance Year Built 1.16km 1985

First Listing From \$1.1m

Last Listing

UNDER OFFER BY WAYNE CARROLL



Joondalup (1)

Joondalup

Joond Nature R

RS = Recent sale

Coogle

**UN** = Undisclosed Sale



4 86 DORADO BEACH CRESCENT CONNOLLY WA

**Sold Price** 

\$1,240,000

6027 5 4 \( \omega \) 2 \( \omega \) 700m<sup>2</sup>

[] 296m<sup>2</sup>







#### Notes from your agent

5 bed, 4 bath, ocean glimpses from 2nd storey balcony, backing on to Shenton Ave (busy road)

#### **Property Insights**

Sold Date

11-Aug-24

Distance Year Built

0.83km 1993

4 days First Listing

Low to Mid \$1Mil's

Last Listing

**Under Contract** 



RS = Recent sale

Coogle

**UN** = Undisclosed Sale



8 KOORALBYN WAY CONNOLLY WA 6027

**Sold Price** 

\$1,265,000

Carnaby Reserve





□ 4 □ 2 □ 802m²

251m<sup>2</sup>







#### Notes from your agent

Nearby smaller home across the street on corner of Cypress & Kooralbyn. No views (1 house back from golf course), modern kitchen, spa & pool.

Poroopilly Pl

Fairway Cir.

#### **Property Insights**

Sold Date 26 days

07-May-24

Distance Year Built

0.1km 1991

First Listing

Offers over \$1.1m

Last Listing

Offers over \$1.190,000m



RS = Recent sale

**UN** = Undisclosed Sale



20 SOTTOGRANDE VIEW CONNOLLY WA 6027

**Sold Price** 

\$1,305,000

 $\blacksquare$  3  $\stackrel{h}{\rightleftharpoons}$  2  $\rightleftharpoons$  2  $\stackrel{L}{\sqsubseteq}$  718m<sup>2</sup>

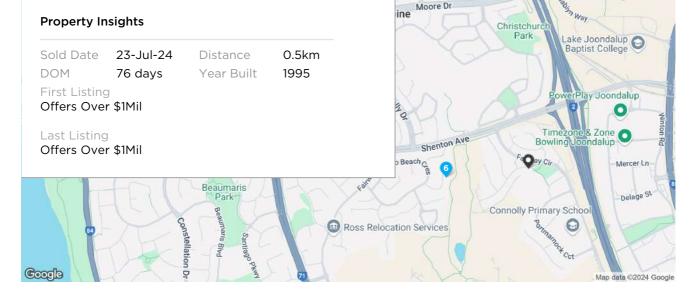
[] 148m<sup>2</sup>





#### Notes from your agent

Smaller 3 bed 2 bath, looking east over golf course, great views, single storey, dated interior, with central swimming pool, on smaller block.



RS = Recent sale

**UN** = Undisclosed Sale



25 CYPRESS POINT RETREAT CONNOLLY WA

**Sold Price** 

\$1,350,000



[] 247m<sup>2</sup>

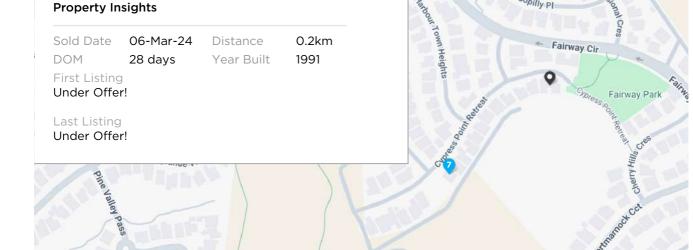






#### Notes from your agent

Two-storey smaller home on much smaller block, backing on to golf course. Modern kitchen. Views and outlook inferior



RS = Recent sale

**UN** = Undisclosed Sale



31 PRINCEVILLE TOR CONNOLLY WA 6027

**Sold Price** 

\$1,405,000

Health (

[] 263m<sup>2</sup>





#### Notes from your agent

Renovated, well-presented single storey house on much smaller block with great views looking southwest over the golf course

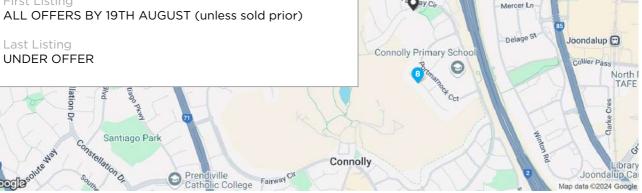
lay Joondalup

Timezone & Zone Bowling Joondalup

#### **Property Insights**

Sold Date 11-Aug-24 Distance 0.45km 51 days Year Built 1993

First Listing



RS = Recent sale

**UN** = Undisclosed Sale



49 PINE VALLEY PASS CONNOLLY WA 6027

**Sold Price** 

\$1,480,000

 $4 \stackrel{\clubsuit}{=} 3 \stackrel{\frown}{\Leftrightarrow} 2 \stackrel{\complement}{\sqsubseteq} 694\text{m}^2$ 

342m<sup>2</sup>





#### Notes from your agent

Two-storey house with grand portico and foyer with columns, on loop street, looking west over golf course

#### **Property Insights**

Sold Date 94 days

09-Feb-24

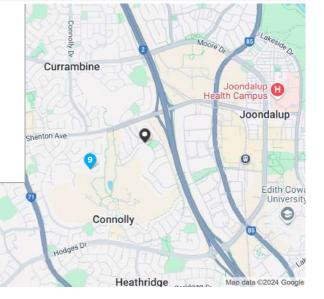
Distance Year Built 0.74km 2006

First Listing

From \$1,500,000

Last Listing

Contact Agent



RS = Recent sale

Coogle

**UN** = Undisclosed Sale



19 PINE VALLEY PASS CONNOLLY WA 6027

**Sold Price** 

\$1,695,000









325m<sup>2</sup>







#### Notes from your agent

Two-storey house with grand portico and foyer with columns, on loop street, looking east over golf course

### **Property Insights**

Sold Date

06-Aug-24 16 days

Distance Year Built

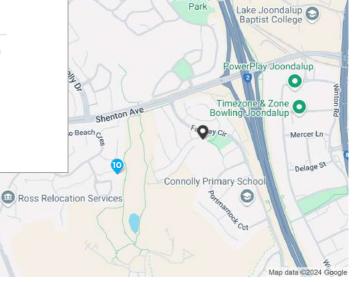
0.56km 1997

First Listing

All Offers Presented!

Last Listing

All Offers Presented!



RS = Recent sale

Coogle

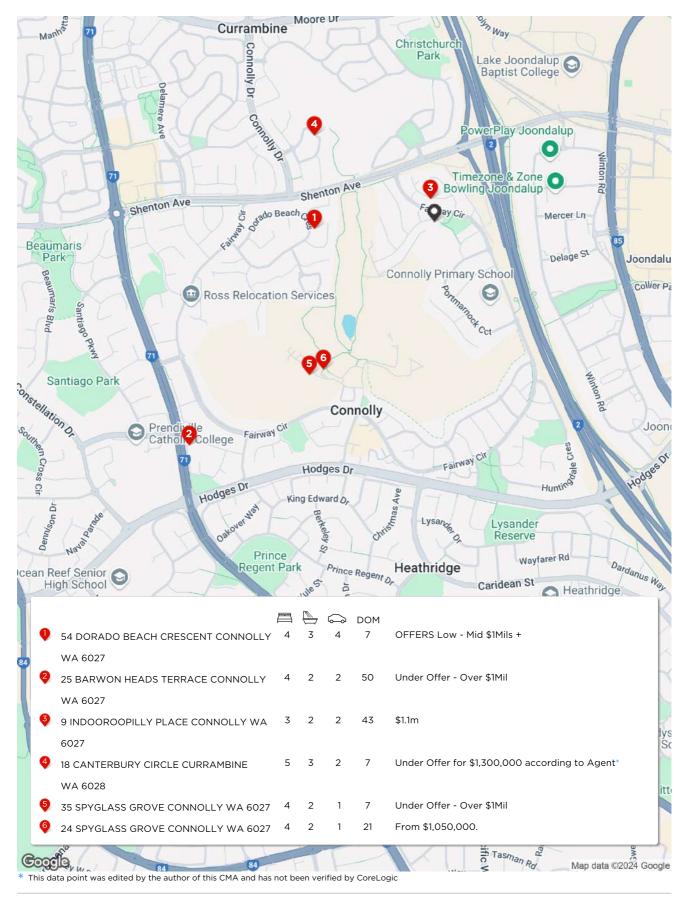
**UN** = Undisclosed Sale

\* This data point was edited by the author of this CMA and has not been verified by CoreLogic

Santiago Park



# **Map: Surrounding Listings**



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### **Surrounding Listings**

54 DORADO BEACH CRESCENT CONNOLLY WA 6027



 $\blacksquare$  4  $\blacksquare$  3  $\triangle$  4  $\square$  681m<sup>2</sup>  $\square$  258m<sup>2</sup> Year Built 2004 DOM 7 days Listing Date 07-Nov-24 Distance 0.58km

Listing Price OFFERS Low - Mid \$1Mils +

25 BARWON HEADS TERRACE CONNOLLY WA 6027



 $\blacksquare$  4  $\trianglerighteq$  2  $\spadesuit$  2  $\blacksquare$  838m<sup>2</sup>  $\blacksquare$  199m<sup>2</sup> Year Built 1989 DOM 50 days Listing Date 25-Sep-24 Distance 1.62km

Listing Price Under Offer - Over \$1Mil

9 INDOOROOPILLY PLACE CONNOLLY WA 6027



 $\blacksquare$  3  $\stackrel{\frown}{\blacksquare}$  2  $\bigcirc$  2  $\boxed{\Box}$  770m<sup>2</sup>  $\boxed{\Box}$  148m<sup>2</sup> Year Built 1990 DOM 43 days Listing Date 02-Oct-24 Distance 0.1km Listing Price \$1.1m

18 CANTERBURY CIRCLE CURRAMBINE WA 6028



 $\blacksquare$  5  $\stackrel{\triangle}{=}$  3  $\bigcirc$  2  $\stackrel{\square}{=}$  713m<sup>2</sup>  $\stackrel{\square}{=}$  306m<sup>2</sup> Year Built 1992 DOM 7 days Listing Date 27-Sep-24 Distance Listing Price Under Offer for \$1,300,000 according to Agent\*

Notes from your agent

Under offer for \$1,300,000, no golf course views, 1 house back from golf course,



# **Surrounding Listings**

35 SPYGLASS GROVE CONNOLLY WA 6027



 $\blacksquare$  4  $\stackrel{}{\blacktriangleright}$  2  $_{\bigcirc}$  1  $\stackrel{}{\sqsubseteq}$  282m<sup>2</sup>  $\stackrel{}{\Box}$  155m<sup>2</sup> Year Built 1995 DOM 7 days Listing Date 23-Oct-24 Distance 0.97km Listing Price Under Offer - Over \$1Mil

24 SPYGLASS GROVE CONNOLLY WA 6027



□ 4 □ 2 □ 1 □ 317m<sup>2</sup> □ 162m<sup>2</sup> Year Built 1995 DOM 21 days Listing Date 24-Oct-24 Distance 0.9km Listing Price From \$1,050,000.



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