Comparative Market Analysis





1 CYPRESS POINT RETREAT CONNOLLY WA 6027

Prepared on 24th November 2024



Patrick Leclezio
CAPORN YOUNG ESTATE AGENTS PTY

19-21 Queen Victoria St
FREMANTLE WA 6160
m: 0437600392

patrickl@cyproperty.com.au



Subject Property

1 CYPRESS POINT RETREAT CONNOLLY WA 6027

 $5 \implies 3 \implies 3 \implies 999 \text{m}^2 \implies 290 \text{m}^2 \text{ }$





Your Property History

14 Nov, 2024 - Listed for sale at Mid to High \$1,000,000s

26 Mar, 1998 - Sold for \$160,000

28 Aug, 1995 - Sold for \$145,000

20 Sep, 1992 - Sold for \$104,000

1 Jan, 1989 - Sold for \$65,000



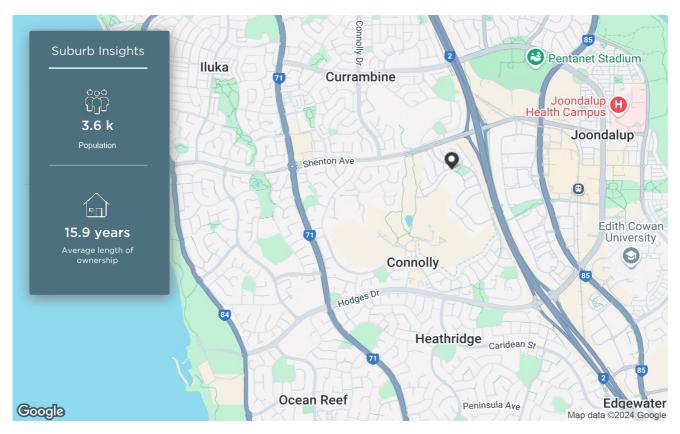
Introducing Patrick Leclezio

A natural relationship builder with a background in logistics, dentistry, and medical research, Patrick is passionate about helping people achieve their real estate goals. Working with enthusiasm and care in everything he does, Patrick has developed a reputation for exceptional results. He is fully committed to his clients and works strategically to get them the best possible outcome.



Connolly

Demographic



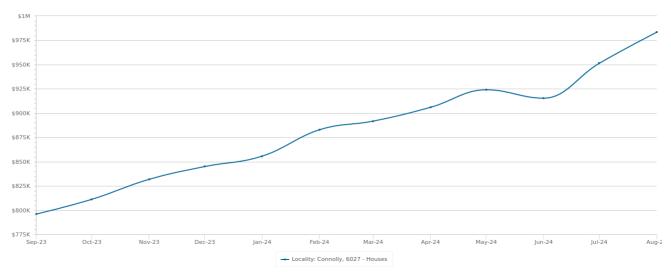
The size of Connolly is approximately 2.9 square kilometres. It has 9 parks covering nearly 45.2% of total area. The population of Connolly in 2011 was 3,616 people. By 2016 the population was 3,639 showing a population growth of 0.6% in the area during that time. The predominant age group in Connolly is 50-59 years. Households in Connolly are primarily couples with children and are likely to be repaying \$3000 - \$3999 per month on mortgage repayments. In general, people in Connolly work in a professional occupation. In 2011, 83.7% of the homes in Connolly were owner-occupied compared with 84.2% in 2016. Currently the median sales price of houses in the area is \$938,000.

HOUSEHOLD STRUCTURE		HOUSEHOLD OCCUPANCY		HOUSEHOLD INCOME		AGE	
TYPE	%	TYPE	%	TYPE	%	TYPE	%
Childless Couples	38.5	Owns Outright	35.7	0-15.6K	1.7	0-9	9.3
Couples with Children	51.1	Purchaser	48.5	15.6-33.8K	8.0	10-19	15.2
Single Parents	10.1	Renting	14.4	33.8-52K	9.5	20-29	11.4
Other	1.4	Other	0.2	52-78K	9.6	30-39	8.2
		Not Stated	1.0	78-130K	20.6	40-49	15.1
				130-182K	16.6	50-59	18.9
				182K+	20.3	60-69	13.5
						70-79	5.5
						80-89	2.7
						90-99	0.2



Recent Market Trends

Median Value - 12 Months (House)

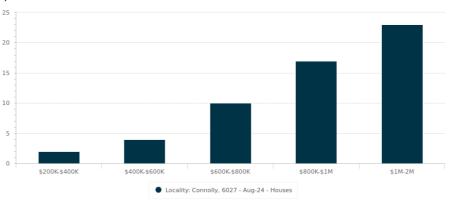


Statistics are calculated at the end of the displayed month

PERIOD	PROPERTIES SOLD	MEDIAN VALUE	GROWTH	DAYS ON MARKET	LISTINGS	ASKING RENT
Aug 2024	3	\$983,326	3.4% •	10	7	\$800
Jul 2024	4	\$951,333	3.9% 🔺	9	6	\$775
Jun 2024	2	\$915,375	-0.9% ▼	10	5	\$745
May 2024	4	\$924,042	2.0% 🔺	10	4	\$720
Apr 2024	3	\$906,058	1.6% 🔺	11	9	\$700
Mar 2024	7	\$891,782	1.0% 🔺	11	12	\$675
Feb 2024	8	\$882,917	3.2% 🔺	11	11	\$672
Jan 2024	4	\$855,721	1.3% 🔺	11	7	\$660
Dec 2023	3	\$844,977	1.6% 🔺	11	7	\$650
Nov 2023	6	\$831,840	2.5% 🔺	13	12	\$635
Oct 2023	7	\$811,235	1.9% 🔺	14	14	\$620
Sep 2023	5	\$795,971	1.9% 🔺	13	15	\$610

Sales by Price - 12 months (House)

PRICE	NUMBER
<200K	0
\$200K-\$400K	2
\$400K-\$600K	4
\$600K-\$800K	10
\$800K-\$1M	17
\$1M-\$2M	23
>2M	0

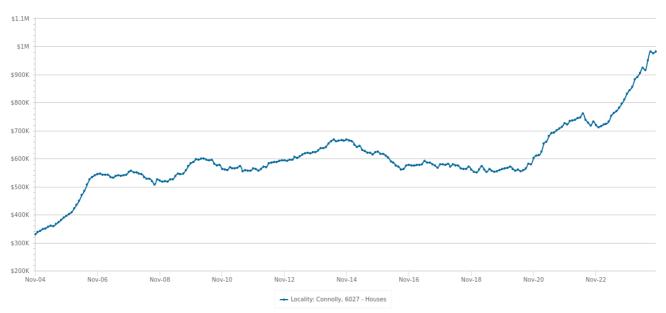


Statistics are calculated over a rolling 12 month period



Long Term Market Trends

Median Value - 20 Years (House)

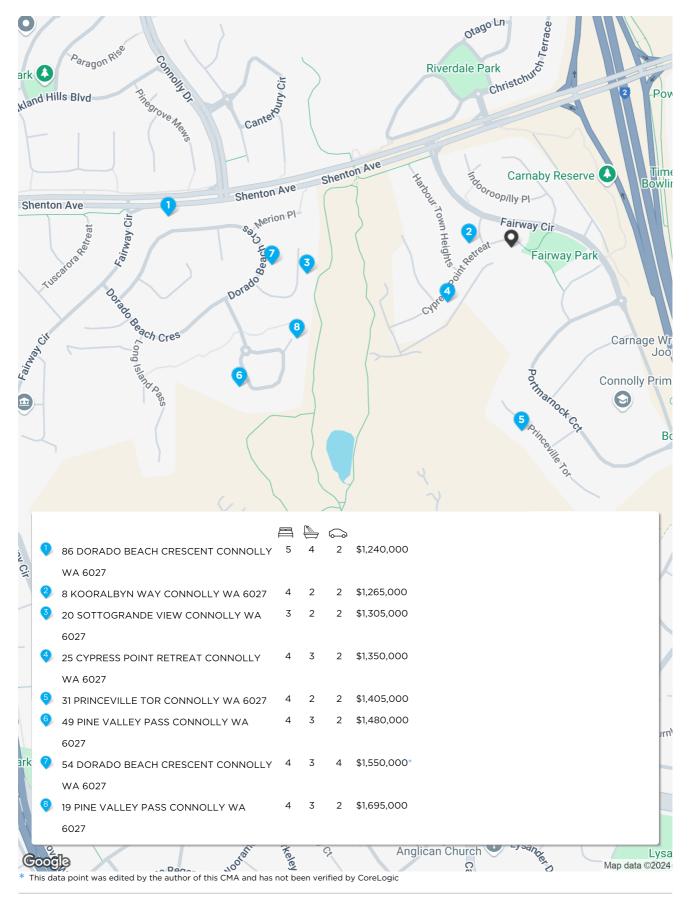


Statistics are calculated at the end of the displayed month

PERIOD	PROPERTIES SOLD	MEDIAN VALUE	GROWTH	DAYS ON MARKET	LISTINGS	ASKING RENT
2024	56	\$983,234	21.2% 🔺	10	49	\$800
2023	62	\$811,235	10.6% 🔺	13	62	\$620
2022	72	\$733,175	2.7% 🔺	15	75	\$650
2021	85	\$714,161	23.0% 🛦	21	87	\$570
2020	47	\$580,673	3.7% 🔺	39	79	\$540
2019	45	\$559,875	- 2.2% ▼	48	84	\$450
2018	48	\$572,290	0.8% 🔺	66	85	\$480
2017	43	\$567,968	- 1.5% ▼	41	78	\$450
2016	36	\$576,362	-7.5% ▼	45	77	\$500
2015	61	\$623,391	-6.1% ▼	65	96	\$510
2014	63	\$663,664	6.4% 🔺	32	101	\$570
2013	61	\$623,556	5.0% 🔺	41	84	\$550
2012	63	\$593,609	6.7% 🔺	54	100	\$520
2011	63	\$556,570	-3.8% ▼	79	123	\$510
2010	66	\$578,492	1.0% 🔺	67	119	\$500
2009	62	\$572,706	8.8% 🔺	51	107	\$472
2008	55	\$526,258	- 2.9% ▼	71	123	\$420
2007	60	\$541,861	0.4% 🔺	56	102	\$377
2006	104	\$539,875	38.5% ▲	34	104	\$300
2005	105	\$389,725	21.6% 🔺	42	126	\$300



Map: Comparable Sales





86 DORADO BEACH CRESCENT CONNOLLY WA

Sold Price

\$1,240,000

[] 296m²





Notes from your agent

5 bed, 4 bath, ocean glimpses from 2nd storey balcony, backing on to Shenton Ave (busy road)

Property Insights

Sold Date 11-Aug-24 Distance Year Built

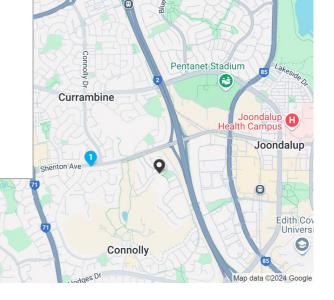
0.83km 1993

4 days First Listing

Low to Mid \$1Mil's

Last Listing

Under Contract



RS = Recent sale

Google

UN = Undisclosed Sale



8 KOORALBYN WAY CONNOLLY WA 6027

Sold Price

\$1,265,000

Carnaby Reserve









251m²





Notes from your agent

Nearby home on smaller block. Modern kitchen, spa & pool. Sold 6 months ago

dooroopilly Pl

Fairway Cir



Offers over \$1.190,000m



RS = Recent sale

UN = Undisclosed Sale



20 SOTTOGRANDE VIEW CONNOLLY WA 6027

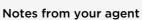
Sold Price

\$1,305,000

 \equiv 3 $\stackrel{\triangle}{=}$ 2 \rightleftharpoons 2 $\stackrel{\square}{\sqsubseteq}$ 718m²

∏ 148m²





Smaller 3 bed 2 bath, looking east over golf course, great views, single storey, dated interior, with central swimming pool, on smaller block.

Property Insights

Sold Date 23-Jul-24 76 days

Distance 0.5km 1995 Year Built

First Listing

Offers Over \$1Mil

Last Listing

Offers Over \$1Mil

Christchurc Lake Joondalup **S** Baptist College enton Ave PowerPla Timezone & Zone O Bowling Joondalup Shenton Ave a ay Cir Carnage Wrestling Joondalup Ross Relocation Services Bouncer Sports Centre Map data ©2024 Google

RS = Recent sale

Google

UN = Undisclosed Sale



4 25 CYPRESS POINT RETREAT CONNOLLY WA

Sold Price

\$1,350,000

[] 247m²







Notes from your agent

2-storey home with trees obstructing golf course views. Sold 8 months ago.

dooroopilly Pl

Fairway Cir

Fairway Park

Property Insights

Sold Date

DOM

06-Mar-24 28 days

Distance Year Built

0.2km 1991

First Listing Under Offer!

Last Listing

Under Offer!



RS = Recent sale

UN = Undisclosed Sale



31 PRINCEVILLE TOR CONNOLLY WA 6027

Sold Price

\$1,405,000

<u>t</u>, 590m²

[] 263m²







Notes from your agent

Renovated, well-presented single storey house on much smaller block with great views looking southwest over the golf course

Property Insights

Sold Date 11-Aug-24 51 days

Distance 0.45km

Year Built

1993

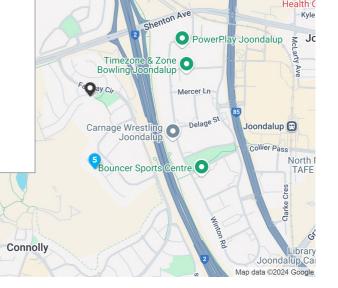
First Listing

ALL OFFERS BY 19TH AUGUST (unless sold prior)

Santiago Park

Last Listing

UNDER OFFER



RS = Recent sale

UN = Undisclosed Sale

st This data point was edited by the author of this CMA and has not been verified by CoreLogic

Prendiville Catholic College



49 PINE VALLEY PASS CONNOLLY WA 6027

Sold Price

\$1,480,000

 $4 \stackrel{h}{\rightleftharpoons} 3 \Leftrightarrow 2 \stackrel{L}{\sqsubseteq} 694\text{m}^2$

342m²





Notes from your agent

Two-storey house with grand portico and foyer with columns, on loop street, looking west over golf course

Property Insights

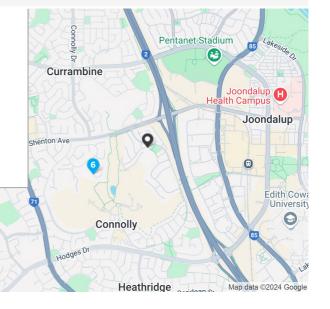
Sold Date

09-Feb-24 94 days

Distance Year Built 0.74km 2006

First Listing From \$1,500,000

Last Listing Contact Agent



RS = Recent sale

Google

UN = Undisclosed Sale



54 DORADO BEACH CRESCENT CONNOLLY WA

Sold Price

\$1,550,000*

[] 258m²







Notes from your agent

bine Moore Dr

SOLD FOR \$1,550,000 IN NOVEMBER 2024 (Listed November 6 2024, sold soon after) Smaller block, smaller 2-storey house, more modern interior, sold for \$1,550,000 in November 2024

Christchur

Lake Joondalup
Baptist College

PowerPl

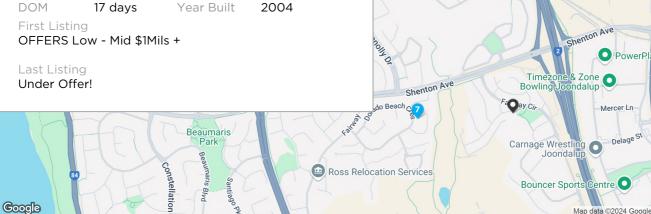
Property Insights

Sold Date

07-Jul-20

Distance

0.58km



RS = Recent sale

UN = Undisclosed Sale



19 PINE VALLEY PASS CONNOLLY WA 6027

Sold Price

\$1,695,000









325m²







Notes from your agent

Two-storey house with grand portico and foyer with columns, on loop street, looking east over golf course

Property Insights

Sold Date

06-Aug-24 16 days

Distance Year Built

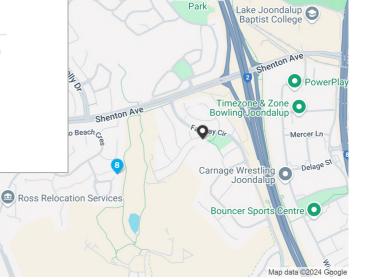
0.56km 1997

First Listing

All Offers Presented!

Last Listing

All Offers Presented!



RS = Recent sale

Google

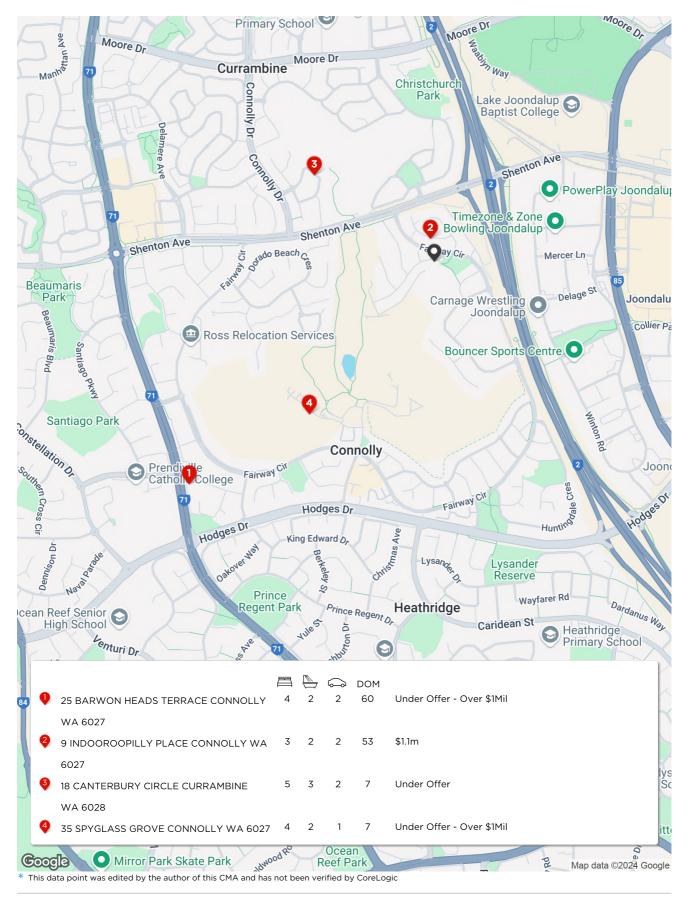
UN = Undisclosed Sale

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Santiago Park



Map: Surrounding Listings





Surrounding Listings

25 BARWON HEADS TERRACE CONNOLLY WA 6027



 \blacksquare 4 \clubsuit 2 \rightleftharpoons 2 \blacksquare 838m² \blacksquare 199m² Year Built 1989 DOM 60 days Listing Date 25-Sep-24 Distance 1.62km Listing Price Under Offer - Over \$1Mil

Notes from your agent

Backs on to busy Marmion Avenue

9 INDOOROOPILLY PLACE CONNOLLY WA 6027



 \blacksquare 3 $\stackrel{\triangle}{=}$ 2 \rightleftharpoons 2 $\stackrel{\square}{\sqsubseteq}$ 770m² $\stackrel{\square}{\square}$ 148m² Year Built 1990 DOM 53 days Listing Date 02-Oct-24 Distance 0.1km Listing Price \$1.1m

18 CANTERBURY CIRCLE CURRAMBINE WA 6028



Year Built 1992 DOM 7 days Listing Date 27-Sep-24 Distance 0.71km Listing Price Under Offer

Notes from your agent

Under offer for \$1,300,000, no golf course views, 1 house back from golf course,

35 SPYGLASS GROVE CONNOLLY WA 6027



 \blacksquare 4 $\stackrel{h}{\rightleftharpoons}$ 2 \hookrightarrow 1 $\stackrel{h}{\Box}$ 282m² $\stackrel{h}{\Box}$ 155m² Year Built 1995 DOM 7 days Listing Date 23-Oct-24 Distance 0.97km Listing Price Under Offer - Over \$1Mil



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